Chapter 6: Groups and Formal Organizations Part 2

TYPES OF SOCIAL INTERACTION

(1988) described 5 types of social interaction basic to group life:

1. _____________________________________________________________________________
2. _____________________________________________________________________________
3. _____________________________________________________________________________
4. _____________________________________________________________________________
5. _____________________________________________________________________________

COOPERATION

• What are three social benefits of conflict?

1. _____________________________________________________________________________
2. _____________________________________________________________________________
3. _____________________________________________________________________________
   ➢ These were identified by _____________________________ (1858-1918)

SOCIAL EXCHANGE

➢ Who said the following? ___________________________________
   "All men, or most men, wish what is noble but choose what is profitable; and while it is noble to
   render a service not with an eye to receiving one in return, it is profitable to receive one. One ought,
   therefore, if one can, to return the equivalent of service received, and to do so willingly."
   ➢ What is reciprocity? ___________________________________

• What is the difference between cooperation and social exchange?

COERCION

➢ Opposite of _____________________________

CONFORMITY

➢ Do most people conform to group pressures?
What is groupthink?

FORMAL ORGANIZATIONS
• Formal Organization ➔

• Bureaucracy ➔

➢ How are formal organizations and bureaucracies related?

• Major Characteristics of Bureaucracies
  1. 
  2. 
  3. 
  4. 
  5. 

MAX WEBER & BUREAUCRACY
• What are the advantages of bureaucracy?

➢ Rationalization ➔

• Do bureaucracies undervalue people?

INFORMAL STRUCTURE WITHIN ORGANIZATIONS
• Informal Organization ➔

• When were informal organizations first studied?

• Why do informal organizations develop?

IRON LAW OF OLIGARCHY
• What is the Iron Law of Oligarchy?

• Why does organization lead to oligarchy?
  1. 
  2. 
  3. 